

**Building Blocks
For Your Success**

Your Success is



Dear Customer,

Productivity building blocks are foundational for achieving your ultimate manufacturing successes. Each core block represents a team of talented, innovative, and hard working specialists. Over the past four decades, Productivity has thrived because we have continued to strengthen these core competency 'blocks.' Together they provide you with a complete offering of products, services, and an unsurpassed level of commitment to help solve your manufacturing challenges and create new opportunities. This is what we do, everyday. This is how we help you succeed. Because the measure of our success really is how well you succeed.

Our capabilities are highlighted in the following pages and represent decades of industry experience and a commitment to deliver high quality metalworking products and services. We mean what we say. We follow through on commitments. We live our core values in our daily work.

Thank you for the opportunity to earn your business.

Sincerely,

Greg Buck
President

Our Success



machine tools

“Finding the right equipment and processes for the most efficient solution.”

A lot more goes into the sales process than meets the eye at Productivity. Our sales engineers take the time to understand the needs of our customers and present customized programs that help solve a challenge or expand an opportunity.

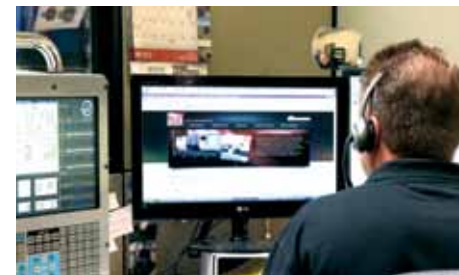
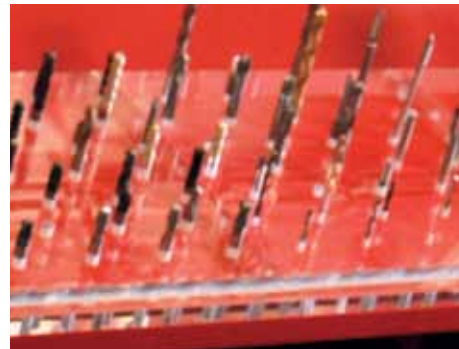
- Complete machine tool expertise and support since 1968
- Broad range of high quality and reputable machine tools
- Long standing relationships with machine tool suppliers
- Dedicated to minimize your piece part operations and increase throughput
- Our goal is your maximum machine uptime and performance

tooling & accessories

“Efficiently supply quality products at competitive prices with technical support to help you be successful.”

Whether you are tooling up a new machine, troubleshooting a process or trying to increase efficiency, our technically competent tooling experts are here to help you succeed.

- Excellent local inventory - most products are shipped same day
- Competitive pricing
- Knowledge of products and processes
- Vending solutions and inventory management systems
- Online ordering with over 1,000,000 products at your fingertips
- Set-up reduction expertise
- Broad range of products from quality suppliers



service & maintenance

“We troubleshoot your problem over the phone first, to maximize your uptime.”

Service & Repair

- Largest staff of local service engineers in the Upper Midwest
- 80% of problems are resolved over the phone by skilled inside technical support specialists
- Fully stocked service vans allow for better than 90% “First Call Completion”
- Over \$1 million in Haas parts & inventory available locally
- 75% of all parts are stocked & ready to ship or install same day

Preventive Maintenance & Moving Services

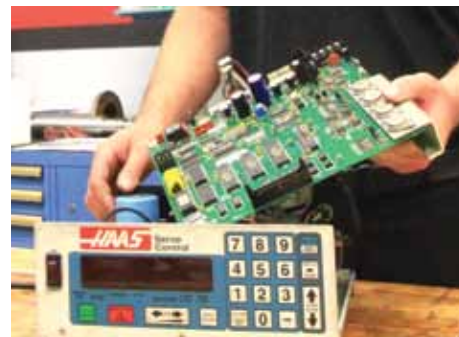
- Local, dedicated, in-house factory certified Service Engineers
- Flexible service levels and costs
- Managed tailored service plans for your convenience
- Total shop moving of your equipment

rotary & live tool repair

“Local rotary and live tool repair solutions available to reduce your downtime.”

Tool repairs are performed at Productivity’s Minnesota facility.

- Tool rebuilds on most driven tool brands
- Haas rotary table and indexer repairs
- Fast, local repair reduces downtime
- Fast 48-hour turnaround on most live tool, diagnoses, rebuilds and repairs
- Free estimates



robotics & automation

“Robotics makes your production more consistent and reliable.”

As an authorized FANUC robotics integrator we specialize in the automation of precision machining operations utilizing FANUC robotics.



- Robotics and automation allow you to:
 - Reduce costs for capital equipment and labor
 - Increase productivity and ROI
 - Increase uptime and shorten lead times
 - Have more aggressive production schedules
 - Improve quality
- Pre-engineered systems called RoboFlex® allow you to automate at a lower investment cost
- Uptime-PRO® machine tool monitoring and reporting software keeps you connected to your shop floor with real-time data

applications engineering

“If a process works for our customers, then we’re all successful.”

We have a knowledgeable and highly experienced team of engineers with a wide variety of complementary experiences in the metalworking industry ready to assist you in all facets of your machine purchase.

- Highly trained and specialized engineers that know specific equipment and their processes
- Production ready services including process development, production assistance, time studies, complete turnkey packages, installation and run-off
- Dedicated project managers and complete system integration
- Comprehensive training program for your machine including phone support, classroom and on-site training, and machine demonstrations
- Over 150 formal classes offered annually



vending & inventory management

“We can help you reduce inventories, consumption and tooling costs.”

Custom designed integrated solutions help reduce inventories and delivery charges, eliminate stock outs, increase efficiencies and reduce your overall tooling costs.

- Vendor managed inventory programs
- Vending systems which monitor and track your tooling usage
- Tool crib management
- Tool cost analysis
- Scan & Go ordering systems
- Tool consolidation

machines used

“Your online venue for selling your used industrial machinery.”

When you're done with your machine, Machinesused.com is your online venue for selling your used industrial machinery — from individual machines to complete manufacturing facilities.

- Online auctions maximize your return on surplus industrial assets including machine tools, tooling, shop furniture, etc.
- Huge local inventory of new purchases, trade-ins and consignments
- Appraisals, appraisal reviews and appraisal consulting from our Certified Equipment Appraiser
- www.machinesused.com



innovative solutions

“Productivity listens to you and develops innovative ways to help you grow your business.”

When our customers talk, we listen. In response, we've developed a range of complementary products and services to increase your efficiency and grow your business.

- **Uptime-PRO® Monitoring and Reporting Software** —keep connected remotely to your shop floor no matter where you are or what time of day it is.
- **Fast-Track Inventory Management System**—our exclusive online vending and inventory management program.
- **Scan & Go Ordering System**—replenish your tools with the click of a scanner.
- **RoboFlex® Flexible Pre-Engineered Robotic Systems**—economical, pre-defined robotic equipment packages.
- **Machinist Calc™ Pro**—machining math made easy, for shop floor AND engineering calculations.

Core Values & Beliefs

Customers

It is our responsibility to serve our customers with excellent products and services with the highest degree of honesty, integrity and responsiveness.

Employees

We believe our employees are our first customers. Each is critical to achieving success and will be treated with respect and encouragement to do what is best to inspire loyal customers.

Suppliers

We value our supplier relationships and will represent each aggressively, with honesty, integrity and responsiveness.

Quality

We are dedicated to quality: quality products, quality of service, quality of relationships, quality of our communications and quality of our promises.

Creativity

We value a creative, can do spirit that seeks and rewards improvement in all that we do, with a sense of fun in our daily work.

Profitability

Profit is a necessity but not the ultimate goal. It is the result of everyone's contributions toward serving our customers, and will be shared.

Community

We believe in helping our community as a company and individually through our time, talents, and financial resources.

Guiding Objective

Productivity Inc is dedicated to help precision manufacturing companies produce globally sourced products better and faster, with lower overall cost.



MINNESOTA
15150 25th Ave. N.
Plymouth, MN 55447
p: 763.476.8600
f: 763.476.4096



IOWA
9440 Atlantic Drive S.W.
Cedar Rapids, IA 52404
p: 319.734.3403
f: 319.734.3410



NEBRASKA
8402 South 117th St.
Omaha, NE 68128
p: 402.330.2323
f: 402.330.6901

PRODUCTIVITY.COM